

## October Webinar

Exclusive CU training brings it home for you and your members



# Take advantage of the resources you need to help your members succeed

You're invited to participate in this CU-exclusive webinar that's designed to keep you fully informed of current mortgage lending practices so you're better prepared to help your members achieve homeownership.

## Evaluating Self-Employed Borrowers: Getting Started

Our self-employed borrower (SEB) tools are some of our most requested resources...and with today's economic uncertainty, analyzing income to make sound underwriting decisions is a #1 priority.

Join us for this "must-see" webinar as we walk through the fundamentals of how to use tax returns to document qualifying income for members who are self-employed. We'll share 3 key concepts on allowable add-backs and required deductions to taxable income, and we'll cover how to:

- Review personal and business tax return forms and schedules
- Identify documentation requirements for various types of business structures
- Calculate qualifying income for a Sole Proprietor

**After this 45-minute webinar, there will be plenty of time for questions. In addition, we'll discuss the following MGIC tools:**

- Self-Employed Borrower Documentation Matrix
- 1040s for 2021
- Schedule Analysis Method (SAM) Worksheet

**Wednesday, Oct. 19, at 1:00 p.m. CT**

**REGISTER NOW**



Featured Speaker:

### **SANDRA SWEENEY** Customer Trainer, MGIC

Sandra Sweeney is a mortgage industry veteran with over 35 years of experience. Her varied roles in operations, loan origination, underwriting and management give her a deep understanding and appreciation for many roles in the industry. Sandra rejoined MGIC in 2013 as an underwriter and recently transitioned to a full-time Customer Trainer and training program developer. She currently facilitates many of the MGIC national webinar courses. Sandra and her family reside by the water on Smith Mountain Lake, Virginia. In her free time, she enjoys boating, swimming and hiking.



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**If you missed our previous webinars or are unable to attend this session, contact Karen Maierle, Credit Union Inside Account Rep, for the recording at [karen\\_maierle@mgic.com](mailto:karen_maierle@mgic.com)**